

Maria Corcoran, Financial Controller

PAUL MOONEY

Tramore native, Maria has been with the company since day one and as Financial Controller, is best placed to have seen Clem Jacob Hire grow and expand over the past two decades.

She believes the secret to the company's longevity and continued expansion is down to Clem's momentum and dynamism in terms of driving things forward.

"Clem doesn't stop. He works so hard and has such a vision and the company is still growing," said Maria, adding that Clem is driving forward with sustainability and reducing the carbon footprint of the company.

"The business has just evolved over the years from where it started. It's so different now."

Maria's background is in tax and she studied at college in Waterford before studying in Dublin, later working there.

Maria has worked in private practice as a Tax Consultant and moved to Financial Administration and Management subsequently.

"I knew Clem through a



Maria Corcoran, Financial Controller, Clem Jacob Hire.

friend, so I used to do his tax returns for the marquee business he ran alongside his day job," said Maria.

"I was looking after the tax and helping him out with that side of things."

It was in 2005 when Clem came to Maria about setting up his own company and asked her to come on board to set up the accounts function.

"And at that time, it suited me well. I was on contract work because I was considering whether I would set up as self-employed running a payroll

bureau. But, when Clem came along with this proposal, I came on board because it was a great opportunity to see the nuts and bolts and how things worked from the very beginning."

INTERESTING, HARD WORK AND FUN

Maria said she's been with the company for so long because it is always interesting.

"The company has grown and it's always interesting, just in terms of you would never be bored. It's got a good volume and plenty to do," she said. "I like being busy. Also, the people here – it's a good team, ultimately. We all work very well together."

She said the best thing working at Clem Jacob Hire is the people and the craic.

"We get our work done; it is hard work, but it is fun at the same time."

Maria remembers a funny moment when the company was just starting out with equipment on the floor and a staff member's raincoat was mistaken as stock and sold to a customer.

Maria said she is delighted

to be part of the company's 20-year milestone.

"It has flown by," she said. "I have looked back and went, 'oh my God, I can't believe it's 20 years!' I don't know how that happened – time has gone so, so quickly."

SERVICE

When people hear the name 'Clem Jacob Hire' what does Maria hope people will think of?

She hopes it will be 'the service' provided.

"If there's any issue with any machine, Clem and the lads would be out to fix it". Maria said.

"If there's any issue – it wouldn't be uncommon during times of snow when we have a large snowfall or where there's heavy ice, and a factory might ring and say they really need a particular path cleared, or we need a machine out on-site. Clem could take a call in the middle of the night for something that was urgent. So, it's the level of commitment to service, I would think, would be what customers would take from the name 'Clem Jacob Hire'," Maria added.

Congratulations

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Wishing Clem and all the team continued success and many more years ahead.

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